Osprey Approach: Generating Quotes

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The latest version is always online at https://support.ospreyapproach.com/?p=53303



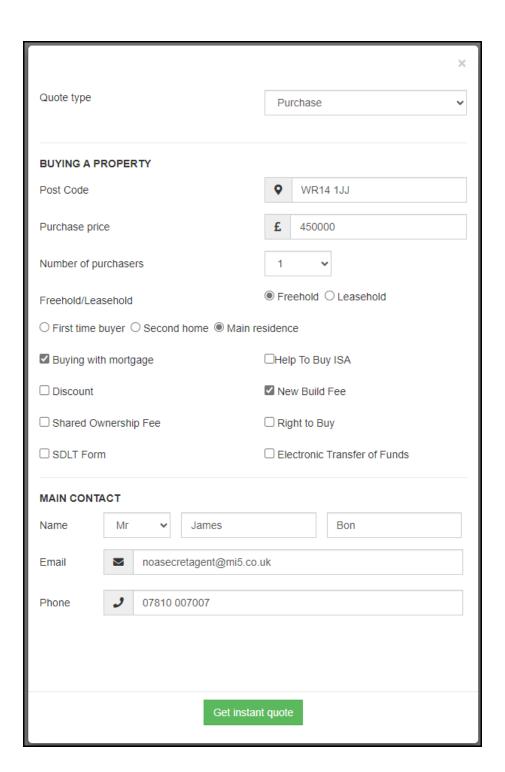
Convert2Client offers a number of ways to instantly produce a conveyancing quote for your clients, directly from your website. You can also generate quotes on behalf of your clients. This guide will assist you with these processes

This reduces the amount of administration needed and saves your firm time and money.

Conveyancing Quote Calculator

Convert2Client offers potential clients to obtain a quotation directly from your website. These forms can be customised to include specific fees or additional services, such as if they are buying with a mortgage.

The client will be able to then enter the relevant details and click Get Instant Quote.



The Legal Fees are shown at the top and all additional fees will be itemised and displayed below to comply with SRA regulations. Underneath the table is the total purchase cost.

Legal Fees from Pracctice Support of £1,440.00 INC.VAT



Thank you for requesting a conveyancing quote from Pracctice Support, you will find a complete breakdown of our costs below. We would be delighted to act for you and one of our team will contact you shortly.

Property purchase	Total	VAT
Legal Fees	£ 1,200.00	£ 240.00
Supplements		
SDLT Form	£ 0.00	£ 0.00
Disbursements		
Stamp duty (SDLT)	£ 10,000.00	£ 0.00
Land Registry fees	£ 150.00	£ 0.00
Professional services		
ID CHECKS [£ 14.40 * 1]	£ 12.00	£ 2.40
Professional services	£ 0.00	£ 0.00

Total purchase cost £11,604.40 INC.VAT

Instruct this quote

The above quotation is based on a straightforward transaction, some cases however can be substantially more complex or have unexpected issues which arise. In those instances additional fees may be payable, we will endeavour to ensure details of this are provided to you as soon as they arise and we will agree any additional fees with you first and obtain your authority to proceed.

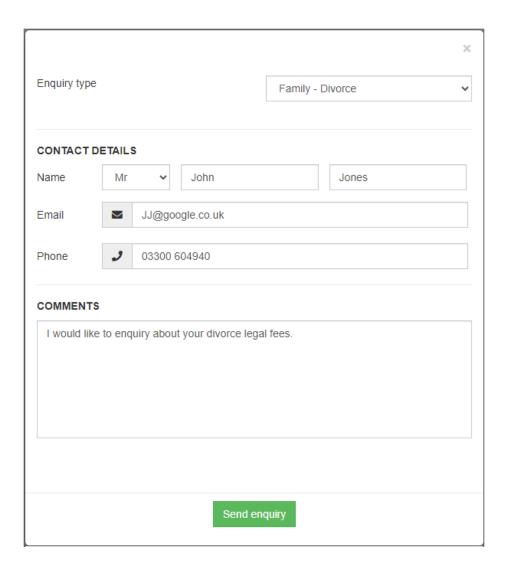
Relevant notes are shown below the fees and can be customised for different conveyancing transactions.

An email containing this information will be sent to the client's provided email address. Convert2Client will also send an email to your firm advising that a new online enquiry has been made.

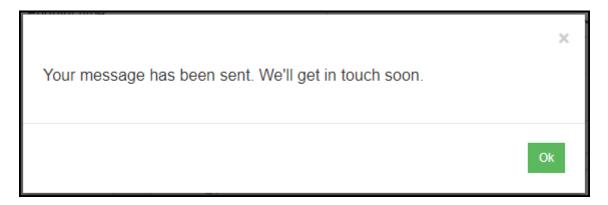
This quote can be instructed straight away by selecting Instruct this quote.

Enquiry Forms

For non-conveyancing matters, protentional clients can also raise enquires for other areas of law. This won't generate an immediate quote but provides a chance for potential clients to inquire about your services around the clock.

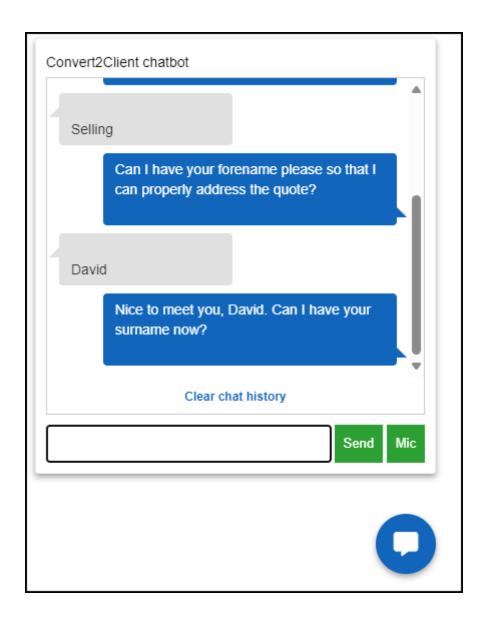


Once the client clicks Send Enquiry, a confirmation will appear.



Convert2Client Chatbot

The chatbot component steps through the process by asking questions that can responded to by typing or by voice commands should a microphone be enabled.



A series of questions will follow which will enable the chatbot to compile a breakdown of the legal costs.

Once the client has answered all of the questions, this pop-up will show the breakdown of legal fees.

The bottom of the pop-up will display the answers to the questions posed by the chatbot.

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Print

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The client can choose to Instruct this quote now, or from the confirmation email.