

# Osprey Approach: Adding a Quote from Your Website

This help guide was last updated on  
Dec 19th, 2023

The latest version is always online at  
<https://support.ospreyapproach.com/?p=53303>



Convert2Client helps clients drive new & incremental revenue as your customers can go online 24/7 to get a quote without speaking with anyone.

This reduces the amount of administration needed and saves your firm time and money.

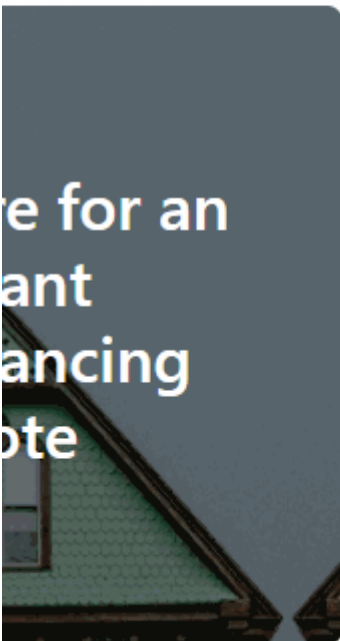
There are components to Convert2Client that can be implemented directly into your website.

These include the Convert2Client Chatbot and the Quote Calculator.

## Convert2Client Chatbot

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The chatbot component steps through the process by asking questions that can be responded to by typing or by voice commands should a microphone be enabled.



A series of questions will follow which will enable the chatbot to compile a breakdown of the legal costs.

Once you have answered all of the questions, this pop-up will show the breakdown of legal fees. A copy will also be emailed to you.

The image shows a screenshot of a website with a 'Client Portal' header. A pop-up window titled 'Legal Fees from Pracctice Solicitors of £630.00' is displayed. The pop-up includes a 'Print' button and a thank-you message. Below the message is a table with three columns: 'Property purchase', 'Total', and 'VAT'. The table lists various fees such as 'Legal Fees', 'Supplements', 'Disbursements', and 'Stamp duty (SDLT)'. To the right of the pop-up, a chatbot window titled 'Convert2Client chatbot' is visible. The chatbot has sent a message asking 'Are you buying through a Shared Ownership scheme?' and received a 'no' response. The chatbot then responds with 'Thanks very much for all that information. We'll prepare a full quotation with a full break down of our fees, charges and disbursements.' There are 'Send' and 'Mic' buttons at the bottom of the chatbot window.

**Legal Fees from Pracctice Solicitors of £630.00** [Print](#)

INC.VAT

Thank you for requesting a conveyancing quote from Pracctice Solicitors, you will find a complete breakdown of our costs below. We would be delighted to act for you and one of our team will contact you shortly. In the meantime if you have any questions at all then please do get in touch on 03300604940.

Property purchase	Total	VAT
Legal Fees	£ 525.00	£ 105.00
<b>Supplements</b>		
SDLT Form	£ 150.00	£ 30.00
<b>Disbursements</b>		
Land Registry fee	£ 135.00	£ 0.00
Admin for online submission to Land Registry	£ 50.00	£ 0.00
Search bundle	£ 295.00	£ 0.00
Admin for prep and submission of SDLT return	£ 30.00	£ 0.00
Acting for your mortgage lender	£ 120.00	£ 0.00
Admin for compulsory ID check per individual [£ 25.00 * 2]	£ 50.00	£ 0.00
Bankruptcy search fee	£ 5.00	£ 0.00
Admin for indemnity insurance	£ 60.00	£ 0.00
Land Registry search fee	£ 3.00	£ 0.00
Electronic money transfer fee	£ 40.00	£ 0.00
Stamp duty (SDLT)	£ 0.00	£ 0.00

Convert2Client chatbot

Are you buying through a Shared Ownership scheme?

no

Thanks very much for all that information. We'll prepare a full quotation with a full break down of our fees, charges and disbursements.

[Clear chat history](#)

[Send](#) [Mic](#)

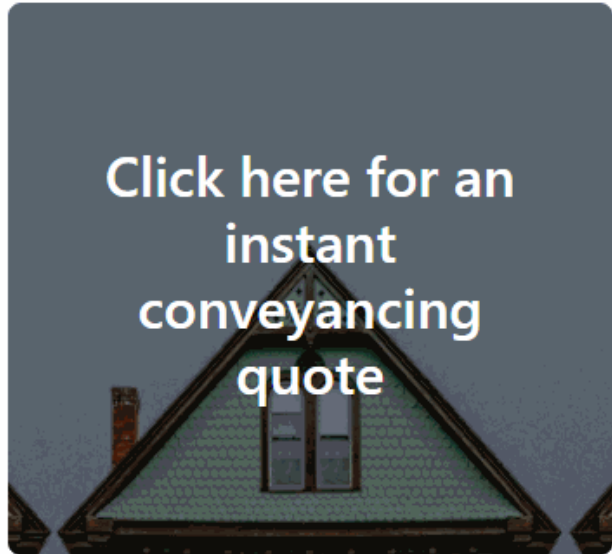
The bottom of the pop-up will display the answers to the questions posed by the chatbot.

Also on the pop-up box, the quote can be instructed by clicking [Instruct this quote](#).

An email is sent confirming the instruction has been received.

## Quote Calculator

Another component is the option to get a conveyancing quote by clicking [Click here for an instant conveyancing quote](#) to bring up the Conveyancing Quote Calculator.



Here the relevant option can be selected from the top, enter a postcode along with the other information on the form including contact details. Finally clicking Get Instant Quote.



## Legal Fees from Pracctice Solicitors of **£1,470.00** Print

INC.VAT

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Property purchase	Total	VAT
Legal Fees	£ 1,225.00	£ 245.00
<b>Supplements</b>		
SDLT Form	£ 150.00	£ 30.00
<b>Disbursements</b>		
Land Registry fee	£ 135.00	£ 0.00
Admin for online submission to Land Registry	£ 50.00	£ 0.00
Search bundle	£ 295.00	£ 0.00
Admin for prep and submission of SDLT return	£ 30.00	£ 0.00
Acting for your mortgage lender	£ 120.00	£ 0.00
Admin for compulsory ID check per individual [£ 25.00 * 1]	£ 25.00	£ 0.00
Bankruptcy search fee	£ 5.00	£ 0.00
Admin for indemnity insurance	£ 60.00	£ 0.00
Land Registry search fee	£ 3.00	£ 0.00
Electronic money transfer fee	£ 40.00	£ 0.00
Stamp duty (SDLT)	£ 28,750.00	£ 0.00
Land Registry fees	£ 270.00	£ 0.00
<b>Professional services</b>		

The Legal Fees are shown at the top and all additional fees will be itemised and displayed below to comply with SRA regulations. Underneath the table is the total purchase cost.

Relevant notes are shown below the the fees, as shown with the chatbot, the details entered earlier appear at the very bottom.

An email containing this information will be sent to the email address provided. Convert2Client will also send an email advising that a new online enquiry has been made.

This quote can be instructed straight away by selecting Instruct this quote.